MEZZAN HOLDING COMPANY K.S.C.P. AND SUBSIDIARIES

INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

**30 SEPTEMBER 2018** 



Ernst & Young Al Aiban, Al Osaimi & Partners P.O. Box 74 18-20th Floor, Baitak Tower Ahmed Al Jaber Street Safat Square 13001, Kuwait Tel: +965 2 295 5000 Fax: +965 2 245 6419 kuwait@kw.ey.com ey.com/mena

# REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF MEZZAN HOLDING COMPANY K.S.C.P.

#### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Mezzan Holding Company K.S.C.P. (the "Parent Company") and its subsidiaries (collectively, the "Group") as at 30 September 2018 and the related interim condensed consolidated statement of profit or loss and interim condensed consolidated statement of comprehensive income for the three-month and nine-month periods then ended, and the interim condensed consolidated statement of changes in equity and interim condensed consolidated statement of cash flows for the nine-month period then ended. The management of the Parent Company is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with International Accounting Standard IAS 34 "Interim Financial Reporting" ("IAS 34"). Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

#### Scope of Review

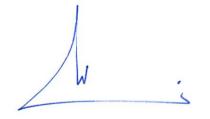
We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.

#### Report on Other Legal and Regulatory Requirements

Furthermore, based on our review, the interim condensed consolidated financial information is in agreement with the books of account of the Parent Company. We further report that, to the best of our knowledge and belief, we have not become aware of any violations of the Companies Law No. 1 of 2016, as amended and its executive regulation, as amended, or of the Parent Company's Memorandum of Incorporation and Articles of Association during the nine-month period ended 30 September 2018 that might have had a material effect on the business of the Parent Company or on its financial position.



BADER A. AL-ABDULJADER LICENCE NO. 207 A EY AL AIBAN, AL OSAIMI & PARTNERS

8 November 2018

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

As at 30 September 2018

As at 30 September 2018			6. 0	
		30 September 2018	(Audited) 31 December 2017	30 September 2017
	Notes	KD	KD	KD
ASSETS				
Non-current assets		81,611,775	77,113,969	72,095,005
Property, plant and equipment Intangible assets		13,528,368	13,566,688	13,616,859
Investment in associates		1,208,791	1,124,307	1,014,041
Investment properties	3	4,118,025	4,176,695	4,205,942
Biological assets		593,353	696,571	720,709
Investment securities		1,733,785	763,423	763,423
		102,794,097	97,441,653	92,415,979
Current assets				
Trade and other receivables	4	71,661,359	60,202,793	70,446,928
Inventories	5	33,142,848	37,516,148	36,640,007
Bank balances and cash	7	16,190,297	15,726,298	21,034,230
		120,994,504	113,445,239	128,121,165
TOTAL ASSETS		223,788,601	210,886,892	220,537,144
LIABILITIES				
Non-current liabilities				
Employees' end of service benefits		4,547,722	4,449,137	4,327,201
Loans and borrowings	8	2,914,920	3,991,185	4,357,800
		7,462,642	8,440,322	8,685,001
Current liabilities	0	50 (02 0(1	20.651.640	42 (80 700
Loans and borrowings	8 9	50,682,061	39,651,640	42,689,700
Trade and other payables Bank overdrafts	7	44,029,309	41,153,404 6,555,908	44,118,925 12,677,689
Bank overdraits	,	8,379,616		12,077,007
		103,090,986	87,360,952	99,486,314
TOTAL LIABILITIES		110,553,628	95,801,274	108,171,315
NET ASSETS		113,234,973	115,085,618	112,365,829
EQUITY				
Share capital		31,132,500	31,132,500	31,132,500
Treasury shares	13	(3,524,110)	(37,500)	-
Statutory reserve		16,601,335	16,601,335	15,234,911
Voluntary reserve		16,601,335	16,601,335	15,234,911
Retained earnings		47,267,972	46,296,483	46,211,499
Foreign currency translation reserve		(499,692)	(554,967)	(556,798)
Fair value reserve		1,000,370	46,403	46,403
Equity attributable to equity holders of the Parent		100 === ===	110.005.500	107 202 407
Company		108,579,710	110,085,589	107,303,426
Non-controlling interests		4,655,263	5,000,029	5,062,403
TOTAL EQUITY		113,234,973	115,085,618	112,365,829
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Abdul Rahman Jassim Mohammed Al Wazzan (Chairman)

(Chief Executive Officer)

Garrett Walsh

The attached notes 1 to 17 form part of this interim condensed consolidated financial information.



## INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UNAUDITED)

For the nine months ended 30 September 2018

		Three months ended 30 September		Nine months ended 30 September		
	Notes	2018 KD	2017 KD	2018 KD	2017 KD	
Revenue Cost of revenue		52,046,134 (41,633,474)	49,808,318 (37,119,647)	161,482,730 (126,400,926)	157,620,929 (117,058,398)	
GROSS PROFIT		10,412,660	12,688,671	35,081,804	40,562,531	
Selling and distribution expenses General and administrative expenses Other income	10	(4,249,290) (4,350,374) 133,543	(5,458,457) (3,890,608) 172,960	(12,587,969) (12,783,110) 629,385	(16,710,629) (11,960,273) 349,593	
OPERATING PROFIT		1,946,539	3,512,566	10,340,110	12,241,222	
Share of results of associates Finance costs		(738,342)	(638,718)	84,484 (2,031,264)	- (1,607,862)	
PROFIT BEFORE TAX AND DIRECTORS' REMUNERATION Contribution to Kuwait Foundation for the		1,208,197	2,873,848	8,393,330	10,633,360	
Advancement of Sciences ("KFAS") National Labour Support Tax ("NLST")		(20,286) (32,344)	(29,468) (76,005)	(85,121) (216,354)	(102,917) (273,405) (108,627)	
Zakat Board of Directors' remuneration		(12,938) (25,000)	(30,401) (25,000)	(85,726) (75,000)	(75,000)	
PROFIT FOR THE PERIOD		1,117,629	2,712,974	7,931,129	10,073,411	
Attributable to: Equity holders of the Parent Company Non-controlling interests		1,217,680 (100,051) 1,117,629	2,785,898 (72,924) 2,712,974	8,049,944 (118,815) 7,931,129	10,121,839 (48,428) 10,073,411	
Basic and diluted earnings per share attributable to the equity holders of the Parent Company	11	3.95 fils	8.95 fils	26.01 fils	32.51 fils	

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

For the nine months ended 30 September 2018

	Three months ended 30 September		Nine months ended 30 September	
_	2018 KD	2017 KD	2018 KD	2017 KD
Profit for the period	1,117,629	2,712,974	7,931,129	10,073,411
Other comprehensive (loss) income: Other comprehensive income to be reclassified to profit or loss in subsequent periods:				
Net gain (loss) on hedge arising during the period	35,538	15,776	(70,484)	(21,104)
Exchange differences on translation of foreign operations	(103,173)	(156,650)	98,540	(466,780)
Other comprehensive (loss) income for the period	(67,635)	(140,874)	28,056	(487,884)
Total comprehensive income for the period	1,049,994	2,572,100	7,959,185	9,585,527
Attributable to:				
Equity holders of the Parent Company	1,183,021	2,651,687	8,105,219	9,663,861
Non-controlling interests	(133,027)	(79,587)	(146,034)	(78,334)
	1,049,994	2,572,100	7,959,185	9,585,527

## Mezzan Holding Company K.S.C.P. and Subsidiaries INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

For the nine months ended 30 September 2018

		Nine months end	ed 30 September
	_	2018	2017
	Notes	KD	KD
OPERATING ACTIVITIES			
Profit for the period before tax and directors' remuneration		8,393,330	10,633,360
Adjustments to reconcile profit to net cash flows:			
Depreciation		3,908,967	3,599,010
Amortisation of intangible assets		267,226	237,874
Share of results of associates		(84,484)	-
Provision for employees' end of service benefits		987,067	1,024,464
(Reversal of) provision for obsolete and slow moving inventories		(9,715)	73,189
Allowance for credit losses on trade and other receivables		210,279	276,189
(Gain) loss on disposal of property, plant and equipment	10	(49,320)	1,151
Impairment of property, plant and equipment	10	-	261,839
Gain on revaluation of biological assets		(61,201)	(105,990)
Loss on disposal of biological assets		43,809	46,037
Write-off of biological assets		13,733	18,053
Finance costs		2,031,264	1,607,862
Dividend income	10	(81,563)	(73,406)
Net foreign exchange differences	10	(56,371)	(13,405)
		15 512 021	17 596 227
Worldon and I allowers		15,513,021	17,586,227
Working capital adjustments:		(11.010.100)	(0(1,072)
Trade and other receivables		(11,912,182)	(861,273)
Inventories		4,380,279	(101,709)
Net movement in related party receivables / payables		691,297	(373,528)
Trade and other payables		1,780,494	(2,007,192)
Not each generated from energians		10,452,909	14,242,525
Net cash generated from operations Employees' end of service benefits paid		(901,102)	(745,963)
Employees end of service benefits paid		(901,102)	(745,705)
Net cash flows from operating activities		9,551,807	13,496,562
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INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(8,198,686)	(10,271,403)
Proceeds from disposal of property, plant and equipment		145,696	618,738
Purchase of intangible assets		(188,914)	(190,557)
Proceeds from disposal of intangible assets		16,797	-
Acquisition of non-controlling interests		-	(7,054)
Proceeds from disposal of biological assets		106,877	74,067
Dividend income received	10	81,563	73,406
Investment securities, net movement		(16,395)	-
		<del></del>	<del> </del>
Net cash flows used in investing activities		(8,053,062)	(9,702,803)
FINANCING ACTIVITIES			
Proceeds from loans and borrowings		18,868,500	19,408,650
Repayment of loans and borrowings		(8,914,344)	(12,146,370)
Dividends paid to equity holders of the Parent Company	12	(6,848,050)	(8,717,100)
Dividends paid to non-controlling interests		(198,732)	(196,522)
Purchase of treasury shares		(3,486,610)	-
Finance costs paid		(2,031,264)	(1,607,862)
Net cash flows used in financing activities		(2,610,500)	(3,259,204)
man		(0.47.07.1)	(140.261)
Effect of foreign exchange differences		(247,954)	(142,361)
NET (DECREASE) INCREASE IN CASH AND CASH			
EQUIVALENTS		(1,359,709)	392,194
Cash and cash equivalents at 1 January		9,170,390	7,964,347
	_		0.256.541
CASH AND CASH EQUIVALENTS AT 30 SEPTEMBER	7	7,810,681	8,356,541
Non-cash transactions excluded from the statement of cash flows are	as follows:		
Impact on recognition of ECL on trade receivables		(230,405)	-
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### INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

For the nine months ended 30 September 2018

_	Attributable to equity holders of the Parent Company									
	Share capital KD	Treasury shares KD	Statutory reserve KD	Voluntary reserve KD	Retained earnings KD	Foreign currency translation reserve KD	Fair value reserve KD	Sub total KD	Non- controlling interests KD	Total KD
Balance at 1 January 2018 before the adoption of IFRS 9 (Audited) Transition adjustment on initial application of	31,132,500	(37,500)	16,601,335	16,601,335	46,296,483	(554,967)	46,403	110,085,589	5,000,029	115,085,618
IFRS 9 (Note 2.2)	-	-	-	-	(230,405)	-	953,967	723,562		723,562
Adjusted balance as at 1 January 2018 Profit (loss) for the period Other comprehensive income (loss)	31,132,500 - -	(37,500) - -	16,601,335 - -	16,601,335 - -	46,066,078 8,049,944 -	(554,967) - 55,275	1,000,370	110,809,151 8,049,944 55,275	5,000,029 (118,815) (27,219)	115,809,180 7,931,129 28,056
Total comprehensive income (loss) for the period Purchase of treasury shares Cash dividends (Note 12) Dividends paid to non-controlling interests	- - - -	(3,486,610)	- - -	:	8,049,944 - (6,848,050)	55,275 - - -	- - - -	8,105,219 (3,486,610) (6,848,050)	(146,034) - (198,732)	7,959,185 (3,486,610) (6,848,050) (198,732)
As at 30 September 2018	31,132,500	(3,524,110)	16,601,335	16,601,335	47,267,972	(499,692)	1,000,370	108,579,710	4,655,263	113,234,973
As at 1 January 2017	31,132,500	-	15,234,911	15,234,911	44,803,621	(98,820)	46,403	106,353,526	5,347,452	111,700,978
Profit (loss) for the period Other comprehensive loss			-	-	10,121,839	(457,978)	-	10,121,839 (457,978)	(48,428) (29,906)	10,073,411 (487,884)
Total comprehensive income (loss) for the period Cash dividends (Note 12) Dividends to non-controlling interests Acquisition of non-controlling interest without	- - - -	:	-	:	10,121,839 (8,717,100)	(457,978) - -		9,663,861 (8,717,100)	(78,334) - (196,522)	9,585,527 (8,717,100) (196,522)
change in control	-	-	-	-	3,139	-	-	3,139	(10,193)	(7,054)
As at 30 September 2017	31,132,500	-	15,234,911	15,234,911	46,211,499	(556,798)	46,403	107,303,426	5,062,403	112,365,829

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 1 CORPORATE INFORMATION

The interim condensed consolidated financial information of Mezzan Holding Company K.S.C.P. (the "Parent Company") and Subsidiaries (collectively the "Group") for the nine months ended 30 September 2018 was authorised for issue in accordance with a resolution of the Board of Directors on 8 November 2018.

The Parent Company is a shareholding company registered and incorporated as a holding company in Kuwait on 3 August 1999. The registered office of the Parent Company is Building no. 287, Block 1, Aradiya, Kuwait. The Group is principally engaged in manufacturing, sale and distribution of food and non-food products. The shares of the Parent Company are publicly traded on Kuwait Stock Exchange ("Boursa Kuwait").

#### 2.1 BASIS OF PREPARATION AND CHANGES TO THE GROUP'S ACCOUNTING POLICIES

The interim condensed consolidated financial information of the Group has been prepared in accordance with International Accounting Standard ("IAS") 34: Interim Financial Reporting.

The interim condensed consolidated financial information of the Group does not include all the information and disclosures required in the annual audited consolidated financial statements, and should be read in conjunction with the Group's annual audited consolidated financial statements for the year ended 31 December 2017.

The interim condensed consolidated financial information is presented in Kuwaiti Dinars ("KD"), which is the functional currency of the Parent Company.

#### 2.2 NEW STANDARDS AND AMENDMENTS ADOPTED BY THE GROUP

The accounting policies used in the preparation of the interim condensed consolidated financial information are consistent with those used in the preparation of the annual consolidated financial statements for the year ended 31 December 2017, except for the change in accounting policy detailed below for adoption of IFRS 15 – Revenue from Contracts with Customers and IFRS 9 – Financial Instruments effective from from 1 January 2018.

#### IFRS 15 - Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and is effective for annual periods commencing on or after 1 January 2018. IFRS 15 outlines a single comprehensive model of accounting for revenue arising from contracts with customers and supersedes current revenue guidance, which is found currently across several Standards and Interpretations within IFRS. It established a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The Group's adoption of IFRS 15 under modified retrospective method had no material impact on the interim condensed consolidated financial information of the Group.

#### IFRS 9 - Financial Instruments

The Group has adopted IFRS 9 - Financial Instruments issued in July 2014 with a date of initial application of 1 January 2018. The requirements of IFRS 9 represent a significant change from IAS 39 Financial Instruments: Recognition and Measurement. The new standard brings fundamental changes to the accounting for financial assets and to certain aspects of the accounting for financial liabilities. The key changes to the Group's accounting policies resulting from its adoption of IFRS 9 are summarized below.

#### a) Classification of financial assets

To determine their classification and measurement category, IFRS 9 requires all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics.

The IAS 39 measurement categories of financial assets (fair value through profit or loss (FVTPL), available for sale (AFS), held-to-maturity and amortised cost) have been replaced by:

- (1) Financial assets carried at amortised cost;
- (2) Financial assets carried at fair value through other comprehensive income (FVOCI); and
- (3) Financial assets carried at fair value through profit or loss (FVTPL)

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 2.2 NEW STANDARDS AND AMENDMENTS ADOPTED BY THE GROUP (continued)

#### IFRS 9 - Financial Instruments (continued)

a) Classification of financial assets (continued)

#### (1) Financial assets at amortised cost:

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- (a) The asset is held within a "business model" whose objective is to hold assets to collect contractual cash flows;
- (b) The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and profit (SPPI) on the principal amount outstanding.

The details of these conditions are outlined below. Further, financial assets carried at amortised cost are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Financing income, foreign exchange gains and losses and impairment are recognised in the profit or loss. Any gain or loss on derecognition is recognised in the profit or loss.

#### (a) Business model assessment

The Group determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective. The Group's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed; and
- How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected). The expected frequency, value and timing of sales are also important aspects of the Group's assessment

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Group's original expectations, the Group does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

#### (b) SPPI test

As a second step of its classification process the Group assesses the contractual terms of financial asset to identify whether they meet the SPPI test.

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortisation of the premium/discount).

The most significant elements of profit within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Group applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the profit rate is set.

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and profit on the amount outstanding. In such cases, the financial asset is required to be measured at FVTPL.

- (2) Financial assets at fair value through other comprehensive income (FVOCI):
- (i) Debt instruments at FVOCI

The Group applies the new category under IFRS 9 of debt instruments measured at FVOCI when both of the following conditions are met:

- The instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets;
- The contractual terms of the financial asset meet the SPPI test.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 2.2 NEW STANDARDS AND AMENDMENTS ADOPTED BY THE GROUP (continued)

#### IFRS 9 - Financial Instruments (continued)

- a) Classification of financial assets (continued)
- (2) Financial assets at fair value through other comprehensive income (FVOCI) (continued):

#### (i) Debt instruments at FVOCI (continued)

FVOCI debt instruments are subsequently measured at fair value with gains and losses arising due to changes in fair value recognised in OCI. Financing income and foreign exchange gains and losses and impairment losses are recognised in interim condensed consolidated statement of income. On derecognition, cumulative gains or losses previously recognised in OCI are reclassified from equity to profit or loss.

#### (ii) Equity instruments at FVOCI

Upon initial recognition, the Group may elect to classify irrevocably some of its equity investments as equity instruments at FVOCI when they meet the definition of definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. Such classification is determined on an instrument-by-instrument basis.

This category only includes equity instruments, which the Group intends to hold for the foreseeable future and which the Group has irrevocably elected to so classify upon initial recognition or transition. The Group classified its unquoted equity instruments as equity instruments at FVOCI. Equity instruments at FVOCI are not subject to an impairment assessment under IFRS 9. Under IAS 39, the Group's unquoted equity investments were classified as AFS financial assets.

#### (3) Financial assets at fair value through profit or loss (FVTPL)

Financial assets at FVTPL comprise derivative instruments and quoted equity instruments which the Group had not irrevocably elected, at initial recognition or transition, to classify at FVOCI. This category would also include debt instruments whose cash flow characteristics fail the SPPI criterion or are not held within a business model whose objective is either to collect contractual cash flows, or to both collect contractual cash flows and sell. As at 30 September 2018, the Group does not have any FVTPL.

#### b) Impairment of financial assets

The adoption of IFRS 9 has fundamentally changed the Group's accounting for impairment losses for financial assets by replacing IAS 39's incurred loss approach with a forward-looking expected credit loss (ECL) approach. IFRS 9 requires the Group to record an allowance for ECLs for all debt financial assets not held at FVTPL. The Group has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Group has established a provision matrix that is based on the Group's historical credit loss experience as adjusted for forward-looking factors.

ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate.

The Group considers a financial asset in default when contractual payment are 360 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group.

#### c) Hedge accounting

The Group determined that all existing hedge relationships that are currently designated in effective hedging relationships would continue to qualify for hedge accounting under IFRS 9. As IFRS 9 does not change the general principles of how an entity accounts for effective hedges, applying the hedging requirements of IFRS 9 did not have a significant impact on the Group's interim condensed consolidated financial information.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 2.2 NEW STANDARDS AND AMENDMENTS ADOPTED BY THE GROUP (continued)

#### IFRS 9 - Financial Instruments (continued)

#### d) Transition

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively, except as described below:

- a) Comparative periods have not been restated. Differences in the carrying amounts of financial assets resulting from the adoption of IFRS 9 are recognised in retained earnings and fair value reserve as at 1 January 2018. Accordingly, the information presented for 2017 does not reflect the requirements of IFRS 9 and therefore is not comparable to the information presented for 2018 under IFRS 9.
- b) The following assessments have been made on the basis of the facts and circumstances that existed at the date of initial application:
  - The determination of the business model within which a financial asset is held.
  - The designation and revocation of previous designations of certain financial assets as measured at FVOCI.

#### Impact of adopting IFRS 9

The impact of this change in accounting policy as at 1 January 2018 has been to decrease retained earnings by KD 230,405 and increase fair value reserve by KD 953,967 as follows:

	Retained earnings KD	Fair value reserve KD
Closing balance under IAS 39 as at 31 December 2017	46,296,483	46,403
Impact on reclassification and re-measurement:  Re-measurement of investment securities (equity) from available- for-sale to FVOCI	<u>-</u>	953,967
Total re-measurement impact on opening balance		953,967
Impact on recognition of ECL on trade receivables: ECL under IFRS 9 for trade receivables at amortised cost	(230,405)	
Total ECL impact on opening balance	(230,405)	-
Total transition adjustment on adoption of IFRS 9 as at 1 January 2018	(230,405)	953,967
Opening balance under IFRS 9 on date of initial application as 1 January 2018	46,066,078	1,000,370

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 2.2 NEW STANDARDS AND AMENDMENTS ADOPTED BY THE GROUP (continued)

#### IFRS 9 - Financial Instruments (continued)

Classification of financial assets on the date of initial application of IFRS 9

The following table shows reconciliation of original measurement categories and carrying value in accordance with IAS 39 and the new measurement categories under IFRS 9 for the Group's financial assets as at 1 January 2018.

	Original classification under IAS 39	New classification under IFRS 9	Original carrying amount under IAS 39 KD 000's	Re- measurement ECL KD 000's	Re- measurement others KD 000's	New carrying amount under IFRS 9 KD 000's
Financial assets			112 000 0	110 000 5		
Bank balances and cash	Loans and receivables	Amortised cost	15,726	-	, <del>-</del>	15,726
Trade receivables	Loans and receivables	Amortised cost	41,100	(230)	-	40,870
Other receivables	Loans and receivables	Amortised cost	1,554	-	-	1,554
Investment securities  – Unquoted equity	AFS	FVOCI	763	-	954	1,717
Other assets	Loans and receivables	Amortised cost	37	-	-	37
Total financial assets			59,180	(230)	954	59,904

Adoption of IFRS 9 did not result in any change in classification or measurement of financial liabilities.

#### Judgments, estimates and assumptions

In the process of applying the Group's accounting policies, management has made the following judgments, which has the most significant effect in the amounts recognised in the consolidated financial statements:

Classification of financial assets - policy applicable from 1 January 2018

Assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding.

Impairment of financial assets at amortised cost - policy applicable from 1 January 2018

The impairment provisions for financial assets are based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Group's past history, existing market conditions as well as forward looking estimates at the end of each reporting period

#### 3 INVESTMENT PROPERTIES

The movement in investment properties is, as follows:

		(Audited)	
	30 September	31 December	30 September
	<i>2018</i>	<i>2017</i>	2017
	KD	KD	KD
As at 1 January	4,176,695	4,336,091	4,336,091
Depreciation	(75,924)	(102,077)	(76,461)
Net foreign exchange differences	17,254	(57,319)	(53,688)
	4,118,025	4,176,695	4,205,942
	<del></del>		<del></del>

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 3 INVESTMENT PROPERTIES (continued)

Management has estimated the economic useful life of the buildings to be 5-30 years.

Investment properties include land of KD 1,618,388 (31 December 2017: KD 1,611,592 and 30 September 2017: KD 1,612,991) that has an indefinite economic life and is therefore not depreciated.

The fair value of the investment properties as at 31 December 2017 was estimated by independent valuers to be KD 5,172,366. Management does not anticipate significant change in fair value during the nine months ended 30 September 2018.

All of the Group's investment properties are categorised within Level 3. During the nine months ended 30 September 2018, there were no transfers between the levels in the fair value hierarchy.

#### 4 TRADE AND OTHER RECEIVABLES

4 TRADE AND UTHER RECEIVABLES	30 September 2018 KD	(Audited) 31 December 2017 KD	30 September 2017 KD
Trade receivables	53,007,658	45,522,137	53,801,537
Less: Allowance for credit loss	(4,592,412)	(4,421,313)	(4,353,142)
Trade receivables - net of credit loss allowance	48,415,246	41,100,824	49,448,395
Advances to suppliers	17,597,895	14,776,705	15,522,655
Prepaid expenses	1,543,597	2,035,260	2,392,293
Refundable deposits	842,510	698,509	678,340
Receivables from related parties (Note 6)	35,382	37,098	54,766
Other receivables	3,226,729	1,554,397	2,350,479
	71,661,359	60,202,793	70,446,928
5 INVENTORIES		Z4 . #% . #\	
	200	(Audited)	20 Cantamban
	30 September	31 December 2017	30 September 2017
	2018	2017 KD	KD
	KD	$\kappa D$	$\kappa D$
Goods for resale (at lower of cost and net realizable value)	20,088,563	25,554,313	24,175,260
Raw materials and consumables (at cost)	9,941,250	9,636,822	9,830,547
Finished goods (at lower of cost and net realizable value) and	1,773,326	1,395,928	1,211,748
work in progress (at cost) Goods in transit (at cost)	2,206,562	1,897,019	2,347,598
Goods in Bailsit (at cost)	4,400,304		
	34,009,701	38,484,082	37,565,153
Less: Allowance for obsolete and slow moving inventories	(866,853)	(967,934)	(925,146)
	33,142,848	37,516,148	36,640,007

The write downs and reversals are included in 'cost of revenue' in the statement of profit or loss.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 6 RELATED PARTY DISCLOSURES

Related parties represent major shareholders, associates, directors and key management personnel of the Parent Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Parent Company's management.

Significant balances and transactions with related parties included in the interim condensed consolidated financial information are, as follows:

	Major shareholders KD	Associates KD	Other related parties KD	30 September 2018 KD	(Audited) 31 December 2017 KD	30 September 2017 KD
Interim condensed consolidated statement of financial position: Receivables from related						
parties (Note 4)	-	-	35,382	35,382	37,098	54,766
Payables to related parties (Note 9)	103,667	9,504	1,040,595	1,153,766	464,185	982,546

Outstanding balances with related parties are unsecured, interest free and have no fixed repayment schedule.

		Other	Three months ended 30 September		
	Major shareholders	related parties	2018	2017	
	$K\!D$	KD	KD	KD	
Interim condensed consolidated statement of profit or loss:					
Revenue	4,339	41,836	46,175	49,524	
Cost of revenue	-	(1,463,871)	(1,463,871)	(1,166,243)	
General and administrative expenses	-	(107,302)	(107,302)	(106,060)	
		Other		ths ended tember	
	Major shareholders	Other related parties			
	•	related	30 Sep	tember	
Interim condensed consolidated statement of profit or loss:	shareholders	related parties	30 Sep <b>2018</b>	tember 2017	
Interim condensed consolidated statement of profit or loss: Revenue	shareholders	related parties	30 Sep <b>2018</b>	2017 KD 153,655	
statement of profit or loss:	shareholders KD	related parties KD	30 Sep 2018 KD	tember 2017 KD	

#### Key management personnel

Key management personnel comprise of the Board of Directors and key members of management having authority and responsibility for planning, directing and controlling the activities of the Group. The aggregate value of transactions related to key management personnel were as follows:

	Three months ended 30 September		Nine months ended 30 September	
	2018	2017	2018	2017
	KD	KD	KD	KD
Key management compensation: Salaries and other short-term benefits Employees' end of service benefits	360,594	331,154	1,187,578	1,193,891
	22,899	17,245	65,423	50,677
	383,493	348,399	1,253,001	1,244,568

The Board of Directors at their meeting held on 18 March 2018 proposed directors' remuneration of KD 100,000 for the year ended 31 December 2017. The remuneration was approved by the shareholders at the AGM held on 18 April 2018.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 7 CASH AND CASH EQUIVALENTS

For the purpose of the interim condensed consolidated statement of cash flows, cash and cash equivalents are comprised of the following:

•	(Audited)			
	30 September	31 December	30 September	
	2018	2017	2017	
	KD	KD	KD	
Bank balances and cash	16,190,297	15,726,298	21,034,230	
Bank overdrafts	(8,379,616)	(6,555,908)	(12,677,689)	
Cash and cash equivalents included in interim condensed				
consolidated statement of cash flows	7,810,681	9,170,390	8,356,541	

Bank overdrafts are repayable on demand and carry an average effective interest rate of 4.00% (31 December 2017: 3.75% and 30 September 2017: 3.50%) per annum.

#### 8 LOANS AND BORROWINGS

Currency		Current		Non-current				
		(Audited)			(Audited)			
	30 September 2018 KD	31 December 2017 KD	30 September 2017 KD	30 September 2018 KD	31 December 2017 KD	30 September 2017 KD		
Kuwaiti Dinars	18,864,601	10,997,800	13,998,600	-	-	•		
US Dollars	30,360,000	27,202,500	27,238,500	-	-	-		
Saudi Riyal	1,457,460	1,451,340	1,452,600	2,914,920	3,991,185	4,357,800		
	50,682,061	39,651,640	42,689,700	2,914,920	3,991,185	4,357,800		

#### 9 TRADE AND OTHER PAYABLES

	30 September 2018 KD	(Audited) 31 December 2017 KD	30 September 2017 KD
Trade payables	32,463,206	27,106,089	29,348,672
Accrued expenses Advances from customers	8,295,338 15,760	7,303,673 19,290	7,973,478 17,600
Payables to related parties (Note 6)	1,153,766	464,185	982,546
Other payables	2,101,239	6,260,167	5,796,629
	44,029,309	41,153,404	44,118,925

#### 10 OTHER INCOME

		Three months ended 30 September		ths ended temb <u>er</u>
	2018	2017	2018	2017
	KD	KD	KD	KD
Gain (loss) on disposal of property, plant and				
equipment	338	(1,606)	49,320	(1,151)
Impairment of property, plant and equipment	-	-	-	(261,839)
Net foreign exchange differences	44,400	(93,218)	56,371	13,405
Dividend income	-	-	81,563	73,406
Other income	88,805	267,784	442,131	525,772
	133,543	172,960	629,385	349,593

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 11 BASIC AND DILUTED EARNINGS PER SHARE (EPS)

Basic EPS is calculated by dividing the profit for the period attributable to ordinary equity holders of the Parent Company by the weighted average number of ordinary shares outstanding during the period (excluding treasury shares). As there are no dilutive instruments outstanding, basic and diluted earnings per share are identical.

	Three months ended 30 September			nths ended otember
	2018 KD	2017 KD	2018 KD	2017 KD
Profit for the period	1,217,680	2,785,898	8,049,944	10,121,839
Weighted average number of ordinary shares (excluding treasury shares)	Shares	Shares	Shares	Shares
outstanding during the period	307,979,822	311,325,000	309,524,978	311,325,000
Basic and diluted EPS (fils)	3.95 fils	8.95 fils	26.01 fils	32.51 fils

There have been no transactions involving ordinary shares between the reporting date and the date of authorisation of this interim condensed consolidated financial information, which would require the restatement of EPS.

#### 12 DISTRIBUTIONS MADE AND PROPOSED

- The Parent Company's Board of Directors in their meeting held on 18 March 2018 proposed cash dividends of 22 fils per share (aggregating to KD 6,848,050) for the year ended 31 December 2017. The 2017 proposed dividends were approved by the shareholders at the AGM on 18 April 2018.
- The Parent Company's Board of Directors in their meeting held on 12 February 2017 proposed cash dividends of 28 fils per share (aggregating to KD 8,717,100) for the year ended 31 December 2016. This proposal has been approved by the shareholders at the AGM on 10 April 2017.

#### 13 TREASURY SHARES

	30 September 2018	(Audited) 31 December 2017	30 September 2017
Number of shares	4,964,388	50,000	-
Percentage of share capital	1.59 %	0.016%	-
Cost ("KD")	3,524,110	37,500	-
Market value ("KD")	3,345,998	38,750	-

An amount equivalent to the cost of purchase of the treasury shares has been earmarked as non-distributable from reserves throughout the holding period of treasury shares as per CMA requirements.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 14 CONTINGENCIES AND COMMITMENTS

#### (a) Contingencies:

As at the reporting date, the Group had the following contingent liabilities in respect of letter of guarantee granted by banks from which it is anticipated that no material liabilities will arise:

		(Audited)				
	30 September	31 December	30 September			
	2018	2017	2017			
	KD	KD	KD			
Letters of guarantee	17,955,048	14,894,886	14,926,180			
	· <del></del>					

Letters of guarantee commit the Group to make payments on behalf of subsidiaries in the event of a specific act, generally related to the import or export of goods and performance guarantees.

#### Legal claim contingency

The Group is involved in various legal claims in the ordinary course of business. Management does not believe that such proceedings (including litigation) will have a material effect on the Group's results and financial position.

#### (b) Commitments:

		(Audited)	
	30 September 2018	31 December 2017	30 September 2017
	KD	KD	$K\!D$
Capital expenditure commitments			
Future estimated capital expenditure contracted for as at the reporting date:			
Property, plant and equipment	6,029,868	10,824,279	10,685,201
Intangible assets	478,338	272,931	358,932
	6,508,206	11,097,210	11,044,133
Operating lease commitments - Group as a lessee: Future minimum rentals payable under operating leases:			
Within one year	1,739,726	3,595,019	2,360,563
After one year but not more than five years	186,392	346,254	445,100
Total operating lease expenditure contracted for as at the			
reporting date	1,926,118	3,941,273	2,805,663

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 15 SEGMENT INFORMATION

For management reporting purposes, the Group is organised into five major operating segments and a corporate segment based on internal reporting provided to the chief operating decision maker. The chief operating decision maker, is the person responsible for allocating resources to and assessing the performance of the operating segments. The Group does not have material inter-segment transactions. The principal activities and services under these segments are as follows:

#### (a) Food

Food

: Food comprises all the businesses that relate to the food industry including food and beverages, wholesale trading, manufacturing and retail. The segment deals in a variety of products mainly meat products, cakes, biscuits, potato chips, snacks, canned food products, dairy products and water.

Catering

: Catering comprises of food services for short term and long-term delivery of cooked food as well as on site operation of food facilities and catering for one off events.

Services

: Services includes provision/sale of a variety of services/goods respectively to major customers predominantly including sales and delivery of foods as well as ancillary storage, logistics, repairs and maintenance services and sale of nonfood items.

#### (b) Non-food

Fast Moving Consumer Goods ("FMCG")

FMCG mainly comprises of distribution of health and beauty products, medicines, medical products and household products.

Industrial

Industrial comprises of the manufacturing of goods including plastic materials, lube oil and cartons used for packaging.

(c) Corporate

Corporate comprises of central assets, liabilities and support functions for the entire Group. The corporate provides management, information systems and technology, human resource, procurement and finance support to other segments. The Group maintains a central treasury function and manages the cash and borrowing position centrally.

The Group's chief executive officer reviews the internal management reports of each reportable segment at least quarterly. Segment performance is evaluated based on segmental return on investments. Statutory contributions and Board of Directors' remuneration are managed on an overall basis and are not allocated to the operating segment.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) As at and for the period ended 30 September 2018

### **SEGMENT INFORMATION (continued)**

The following tables present information of the Group's operating segments.

	30 September 2018 (Unaudited)									
	Food				Non-food			Corporate	_	
	Food KD	Catering KD	Services KD	Sub-total KD	FMCG KD	Industrial KD	Sub-total KD	<b>KD</b>	Total KD	
Revenue	77,618,245	29,064,493	11,282,353	117,965,091	39,449,049	3,997,951	43,447,000	70,639	161,482,730	
Segment profit (loss)	4,601,026	536,425	2,539,121	7,676,572	3,024,231	306,399	3,330,630	(2,613,872)	8,393,330	
Total assets	117,133,621	29,154,594	10,681,484	156,969,699	44,926,626	9,875,111	54,801,737	12,017,165	223,788,601	
Total liabilities	22,293,326	10,034,023	2,229,972	34,557,321	7,557,284	2,247,857	9,805,141	66,191,166	110,553,628	

	30 September 2017 (Unaudited)								
	Food				Non-food			Corporate	
	Food KD	Catering KD	Services KD	Sub-total KD	FMCG KD	Industrial KD	Sub-total KD	KD	Total KD
Revenue	84,592,060	21,592,368	10,162,974	116,347,402	36,845,817	4,134,841	40,980,658	292,869	157,620,929
Segment profit (loss)	7,585,552	45,441	2,256,104	9,887,097	2,397,225	474,537	2,871,762	(2,125,499)	10,633,360
Total assets	111,312,795	25,671,842	11,960,371	148,945,008	49,143,275	10,502,924	59,646,199	11,945,937	220,537,144
Total liabilities	22,830,864	7,491,030	2,331,749	32,653,643	8,118,418	2,858,149	10,976,567	64,541,105	108,171,315

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) As at and for the period ended 30 September 2018

#### **SEGMENT INFORMATION (continued)** 15

		Food				Non-food	Corporate		
	Food KD	Catering KD	Services KD	Sub-total KD	FMCG KD	Industrial KD	Sub-total KD	KD	Total KD
Total assets	107,583,058	25,448,756	11,500,144	144,531,958	45,784,368	10,590,265	56,374,633	9,980,301	210,886,892
Total liabilities	18,854,188	7,306,416	2,191,531	28,352,135	10,671,494	2,082,345	12,753,839	54,695,300	95,801,274

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED) As at and for the period ended 30 September 2018

#### **SEGMENT INFORMATION (continued)** 15

b) The following table presents information regarding the Group's geographical area of operations.

	Kuwait KD	KSA KD	U.A.E KD	Qatar KD	Jordan KD	Afghanistan KD	Iraq KD	Total KD
30 September 2018 (Unaudited) Revenue	115,315,931	3,024,187	17,733,800	15,987,041	3,748,199	4,082,864	1,590,708	161,482,730
Non-current assets	67,846,707	8,545,911	11,421,005	12,942,094	1,992,818	45,562	-	102,794,097
31 December 2017 (Audited) Non-current assets	63,814,618	8,593,111	10,821,216	12,028,448	2,114,637	69,623	-	97,441,653
30 September 2017 (Unaudited) Revenue	105,763,568	3,646,852	24,550,346	14,980,674	4,185,686	3,027,962	1,465,841	157,620,929
Non-current assets	60,452,111	8,493,278	9,846,382	11,456,590	2,089,714	77,904	-	92,415,979

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## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 16 FAIR VALUE MEASUREMENT

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in orderly transactions between market participants at the measurement date.

#### Non-financial instruments:

Investment property is fair valued and is categorised within level 3 fair value hierarchy.

The fair value of investment properties under the Level 3 hierarchy was determined using the market comparable approach.

#### Financial instruments:

Financial instruments comprise of financial assets and financial liabilities.

For financial instruments where there is no active market, the Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

Financial assets at fair value through profit or loss is fair valued and is classified under fair value hierarchies as given below:

	Level 3 KD	Total KD
30 September 2018 Investment securities	1,773,785	1,773,785
31 December 2017 and 30 September 2017		
Investment securities		

Due to application of IFRS 9, equity securities previously stated at cost (under IAS 39) were measured at fair value and classified as level 3 for the first time.

The following table shows a reconciliation of the opening and closing amount of level 3 financial assets which are recorded at fair value.

	As at 1 January 2018 KD	Reclassification due to adoption of IFRS 9 KD	Other movements KD	As at 30 September 2018 KD
Financial assets at fair value through other comprehensive income: Equity securities	-	1,717,390	16,395	1,733,785

#### Description of significant unobservable inputs to valuation

	Valuation techniques	Significant unobservable inputs	Range	Sensitivity of the input to fair value
Unquoted investment securities	Market approach	DLOM *	20% - 30%	Increase (decrease) in the discount would decrease (increase) the fair value.

\* Discount for lack of marketability ("DLOM") represents the amounts that the Group has determined that market participants would take into account when pricing the investments.

For other financial assets and financial liabilities carried at amortised cost, the carrying value is not significantly different from their fair values as most of these assets and liabilities are of short term maturity or re-priced immediately based on market rates.

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION (UNAUDITED)

As at and for the period ended 30 September 2018

#### 17 SUBSEQUENT EVENTS

Subsequent to the reporting period, an industrial property owned by a subsidiary, and classified as property, plant and equipment with a total carrying value of KD 136,870 was sold for a total consideration of KD 1,225,000. The resultant gain from this transaction is KD 1,088,129, which will be recorded in the subsequent period.